### Lecture 1



Class: FY BSc

Subject: Insurance

Subject Code:

Chapter: Unit 2 Chp 1

Chapter Name: Life insurance products



# Today's Agenda

- 1. Introduction to Financial Market
  - 1. What is Financial Market?
  - 2. About the Financial Market
  - 3. Why do we need Financial Market?
  - 4. Functions
- 2. Market Crisis
  - 1. Case Study
    - A. Learnings from the Case study
    - B. Next Steps
  - 2. Importance in Financial Market
- 3. Market....



# 1 Life insurance products



Life Insurance can be defined as a contract between an insurance policy holder and an insurance company, where the insurer promises to pay a sum of money in exchange for a premium, upon the death of an insured person or after a set period



### 1.1 Features

- 1. Issued in the name of the policyholder
- 2. Flexible premium payments
- 3. Customizable tenure
- 4. Customizable sum assured
- 5. Pay-out on death or on maturity
- 6. Ability to assign nominees
- 7. Features an investment component





### 1.2 Reasons to invest in Life insurance

- It helps you save on taxes
- It helps you plan for retirement
- It will help your family pay off debts
- It can help you fulfil long-term plans
- It provides a financial safety net
- It serves as a saving tool
- It is customisable
- It offers mental peace



# 1.2 Ways to categorise Life insurance products

### Type

- Traditional
- Unit-linked

### Profit participation

- Participating
- Non-Participating

#### Term

- Products with fixed term
- Products without fixed term

### Premium frequency

- Regular (A,S,Q,M)
- Limited
- Single

### Ownership

- Individual
- Group

### Type

- Endowment
- Term
- Whole life
- Annuities

Activate

## 1.3 Types of Life insurance policies



### Whole life insurance

• A whole life insurance plan is a form of life insurance that covers you for as long as you are alive. It actually pays the sum assured to your beneficiaries whenever you die.



### Term insurance

• A type of life insurance that guarantees payment of a stated death benefit if the covered person dies during a specified term.



### **Endowment insurance**

 an insurance policy by which a stated amount is paid to the insured after the period of time specified in the contract, or to the beneficiaries in case the insured dies within the time specified

## 1.3 Types of Life insurance policies



### Pure endowment

• A pure endowment is a type of life insurance policy in which an insurance company agrees to pay the insured a certain amount of money if the insured is still alive at the end of a specific time period.



### Unit Linked Insurance Plan

• A unit linked insurance plan (ULIP) is a multi-faceted product that offers both insurance coverage and investment exposure in equities or bonds.



### **Annuity**

• An annuity is a long-term investment agreement between an insurance company and an individual in which the individual makes a payments in series or in a lump sum, in exchange for which he gets periodic disbursements or income.



## 1.3 Types of Life insurance policies



### Joint Life policy

• The Joint life term insurance policy gives coverage to two people.



### Credit life insurance

• Credit life insurance is a type of life insurance policy designed to pay off a borrower's outstanding debts if the policyholder dies.