

Business Finance Assignment

Q1.	Traditional Partnership Vs	Limited Liability Partnership.
	<u>Traditional Partnership</u>	<u>Limited Liability Partnership</u>
	<u>Description</u>	
i	When two or more people come together to do a business they may form a partnership.	Any firm consisting of 2 or more members engaged in a profit making and of course no shareholder is a limited liability partnership.

Legal Documentation

ii	In traditional partnership a "partnership agreement" is made which sets out the rights of individual partners.	A LLP is governed by the Partnership agreement that may already be in force with an existing partnership. A LLP has to be registered at Companies House. A LLP is taxed in the same way that conventional partnership are taxed.
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Liability

iii	The owners have an unlimited liability. All partners are jointly liable for any business debt. They will also be 'severally liable' i.e. each partner is liable to the full extent of their personal assets for the deficiencies of partnership.	LLP is itself responsible for its assets and liabilities. The liability of its members is limited.
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In my suggestion, the 4 medical practitioners should start a limited liability Partnership. It has many benefits i.e. the liability of the Partnership Partner is limited unlike limited Partnership. The members of the partnership have to pay personal income tax only and no taxes on the company's profits.

Q2. The statement in my opinion is somewhat correct false because there are many other factors which are considered by while valuation of a company.

Shareholders are mostly interested in maximising the value of their investments which is a correct attitude and mind-set to go by. A company which has higher earnings will be given more value by the shareholders because they are going to get its dividends which makes the shareholders happy.

This will attract more and more shareholders and will result in ~~the~~ the increase in the value of share. The directors and board members also take wise and fruitful decisions so that they can earn more and more profits. Not only these things shareholders also look at the goodwill of the company, how if there are any malpractices taking place in the company. The expectations of workers, employees, labourers and other stakeholders needs to be fulfilled. Nowadays the environmental damage caused by several companies are also taken into consideration.

Therefore the CFO must not only focus on profit maximization but also optimum utilization of resources, business ethics and social responsibilities is also must.

3.

As per my opinion an investor should invest in convertible preference share. Convertible preference share is preference share which gives right to convert it into ordinary shares at a future date. No additional charges are paid by the investor in convertible preference shares other than surrendering the convertible preference shares. The investor gets to experience the best of both the worlds. Mr. Kevin should opt for convertible preference shares as it is less volatile in terms of price when compared to the share price of the underlying equity. The security of dividend payments is higher in convertible preference share as compared to an ordinary share the choice of converting it acts as an extra benefit. These provide higher income than ordinary shares. The convertible preference share offers a combination of lower risk of a preference share with potential for a large gain of an equity.

1. Difference between Private limited and Public limited.

Private Limited Companies	Public Limited Companies
Description	
1. All other limited companies are classed as private limited companies. A private limited company's name must end with the word "limited". A private limited company is not	1. A public limited company is a company whose documentation states that it is a public company and which has an issued share capital of at least £50,000. The name must end with "public limited company" or PLC.

i	A private limited company is not allowed to offer its shares to the public.		<u>Offering of shares</u>		
ii					
iii	A private private limited company cannot be registered in stock market.		<u>Registered</u>		
iv	The name must end with the word 'limited' or LTD or Ltd.		<u>Name</u>		

ii A public limited company is allowed to offer its shares to the general public.

iii A public limited company can be registered in stock market as it is a requirement of stock market that it must have a full stock exchange listing.

iv The name must end with 'public limited company' or PLC or plc.

5. A proprietorship or sole trader is a business which is owned by one person and which is not a limited company. Sole traders have unlimited liability for their business. The pros and cons are:-

Pros

- The owner is the whole sole person to take the decisions for the business. He has freedom for taking independent decisions.
- It is easy to setup a sole proprietorship business.
- Registration of a sole proprietorship is not compulsory.
- The sole trader can withdraw money from business as needed, he is not answerable to anybody.

Cons

- The liability of a sole trader is unlimited.
- The sole trader is not a separate legal entity, hence answerable.
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C. Delta corp can raise funds through several methods for working capital which are :-

- (i) Trade credit → It is an agreement between a company and one of its suppliers to pay for goods or services after they have been received by the company. Trade credit is also given on a ~~not~~ whole sale goods supply i.e. in large quantity. Goodwill plays an ~~very~~ important role in trade credit. It often leads to delay or no payment which results in a dispute between the creditor and the customer.
- (ii) Bank overdraft → It is a facility given by bank to current bank account holders. It is a form of a loan that a current account holder can withdraw more amount than is present in its account. The ~~customer~~ borrower pays interest on the exceeded amount which has been withdrawn. The disadvantage of bank overdraft is that bank can anytime ask for the repayment of the amount.
- (iii) Bills of exchange → A bill of exchange is an ~~instrument~~ instrument in writing containing an unconditional order, signed by the maker to pay a person a certain sum of money to the payee. A bill of exchange can be sold on a discount house or a bank which will pay a price below the face value of the bill. There are 3 parties to a bill i.e. drawer, drawee and payee. It must be signed by both drawer and drawee.
- (iv) Commercial paper → It is a form of a short-term loan by large companies. Commercial paper is a type of ~~debt~~ debt instrument i.e. there is no resale of holder. Payment is made to who ~~owns~~ is presents the document at the end of its term. It is issued at discount and later redeemed at its face value. These ~~instruments~~ ~~for an agreed period~~ must be described as a ~~single name~~ 'single name'. The security is provided only ~~to the~~ by the company issuing the paper.

⑤ Factoring → There are 2 types of factoring i.e.

a) Recourse factoring → A copy of the invoice is sent to the factor who then gives the supplying company the money up front. The factor has no control over the debt collection process, so it charges the supplying company interest on the money that it has paid from the debt the advance was made to the debt-holding supplying company gives the factor money.

b) Non-recourse factoring → Non-recourse factoring is when the supplier sells on its trade debts to a factor in order to obtain cash payment of the accounts before their actual due date. The factor takes all responsibility for credit analysis of new account, payment collection and credit losses.

7. Operating and Financial lease

(i) Operating lease →

→ A lease is an agreement the owner of an asset gives the other person the right to use the asset for a given period of time for an in return for a regular series of payments. The legal ownership of the asset does not change. There are 2 parties one the 'lessor' and the other 'lessee'. The 2 types of leases are -

(i) Operating lease → The owner of the asset will retain the most of the risks associated with owning the asset. The lease will be for a period specifically shorter than that of the life of the asset.

(ii) Financial lease → The lessee takes on most of the risks associated with owning the asset. The lease will be for a period similar to the likely life of the asset. In financial lease the lessee is in a similar position to buying the asset outright but financing this by paying rent rather than by paying a lump sum amount.

Q 8. Explain

(i) Convertibles $\Rightarrow$ Convertible forms of company securities are almost invariably, unsecured loan, stocks or preference shares that convert into ordinary shares of the issuing company. Convertible preference shares are preference shares which give the right to convert into ordinary shares at a later date. The investor does not pay anything to convert other than surrendering the convertible preference share. Convertible unsecured loan stocks are unsecured loan stocks which give the right to convert into ordinary shares of the company at a future date. It might be redeemed on a prescribed basis immediately. Convertible securities offer the opportunity to combine the lower risk of a debt security with the potential for large gains of an equity. It provides higher income than ordinary shares and lower income than conventional loan stock or preference shares.

(ii) Warrant $\Rightarrow$ Warrants are call option written by a company on its own stock. The purchaser of a stock warrant has the right but not the obligation to buy a fixed number of the company's shares at a fixed price at a future date. This right is known as 'exercising'. When they are exercised the company issues more of its own shares and sell them to the option holder for the strike price. The exercise of warrant leads to an increase in the number of shares that are outstanding. The warrant holder is not entitled to vote or receive dividend.

A warrant

iii

A convertible must normally trade at a higher price than equity stock so as to prevent the investor to make instantaneous profit at the time of conversion and sell his stocks immediately. The company would face losses almost every time an investor converts his preference shares or loan stock in equity shares. Therefore a convertible becomes a big liability for the company instead of being a source of funding for them. Hence the price at which the investor received the shares is usually greater than market price. So if he tries to sell these units which are technologically bought at a higher price, the investor will face losses.

iv

The ~~run~~ running yield of a convertible must be greater than equity because of the mandatory dividend or coupon payment in preference shares and loan stock. Preference shareholders have a preferential right to ~~get~~ either dividends, a return of capital or both, as compared to ordinary shareholders. In a loan stock the company has to make ~~mandatory~~ mandatory coupon payments at the intervals. Ordinary shareholders ~~must~~ may not receive dividend payments at times but preference shareholders always do. The dividends or coupons received from a preference share or loan stock are usually more in value than dividends received in ordinary stock. The dividend payment is fixed and does not depend on the short-term growth of company. The security of dividend payment for a convertible is higher than that of an ordinary share and the option to convert to an ordinary share or leave it as a fixed interest security allows the investor to earn a minimum expected return. Thus running yield of a convertible is greater than an equity.